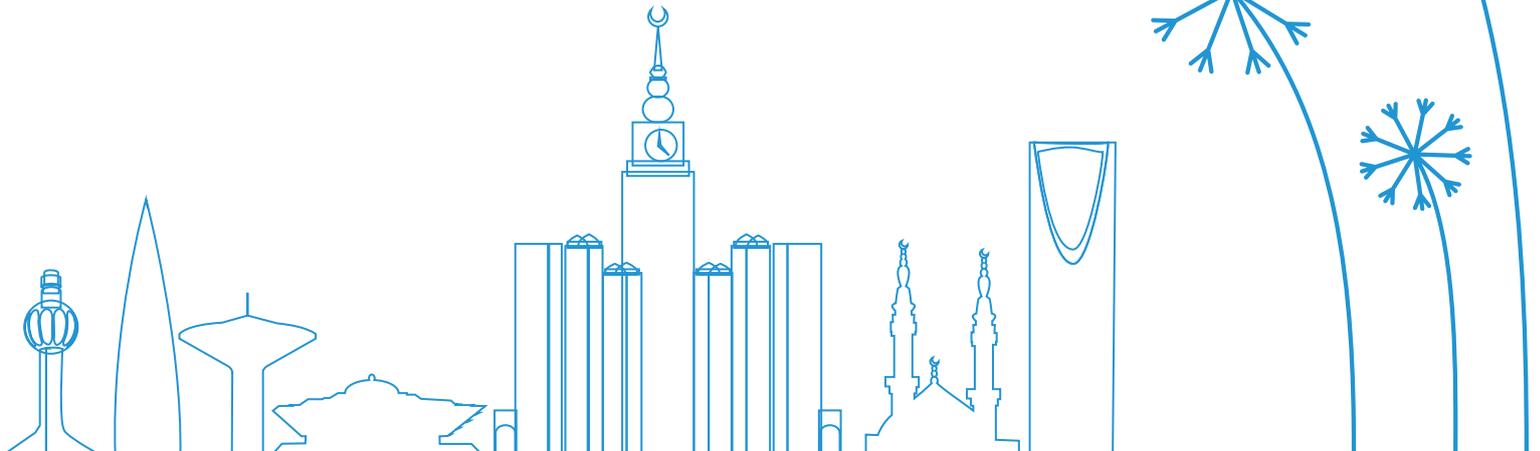




DAIKIN AIR CONDITIONING

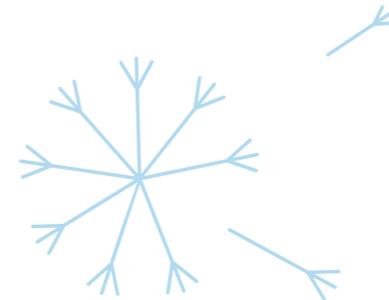
SAUDI ARABIA

CORPORATE PROFILE





With a head office in Riyadh and branches in Jeddah and Dammam, DAIKIN Saudi Arabia serves the demand of the largest AC market in the Middle East. Daikin Saudi offers the full range of DAIKIN products in residential, commercial and industrial applications, supported with a strong After Sales Service, spare parts and maintenance.





Daikin Business OVERVIEW

CORPORATE DATA (as of March 31, 2019)

Company name ▶ Daikin Industries, Ltd.

Head office ▶ Osaka (Japan)

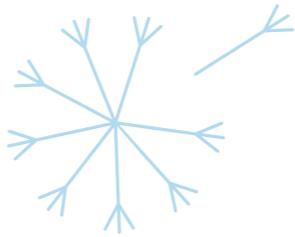
President & CEO ▶ Mr. Masanori Togawa

Founded ▶ Oct 25, 1924

Cons. Turnover ▶ 22.4 billion USD

Employees ▶ 76,484

Group Companies ▶ 291 consolidated subsidiaries (30 in Japan; 261 overseas)



291 Subsidiaries

22.4 Billion \$ Sales (FY2018)

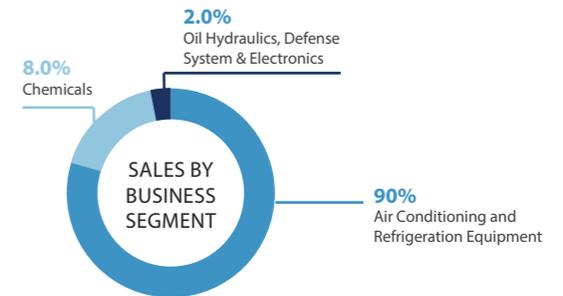
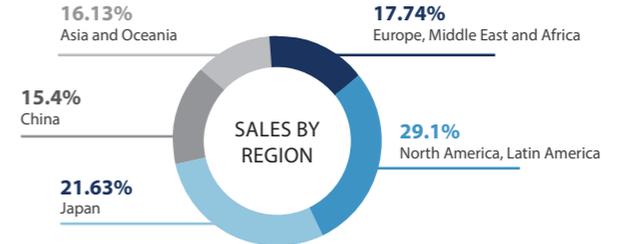
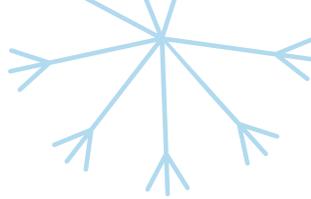
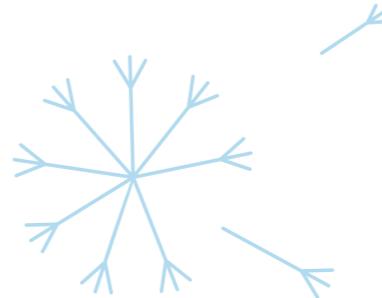
76,484 Employees

Business Pillars

Air Conditioning

Chemicals

Oil Hydraulics, Defense Systems and Electronics





This is our MISSION

Air is something that surrounds us 24 hours a day. At Daikin, the future of the world's air is our greatest concern. We use our expertise about air, our feeling for innovation and our mastery of technology to improve the air we breathe.



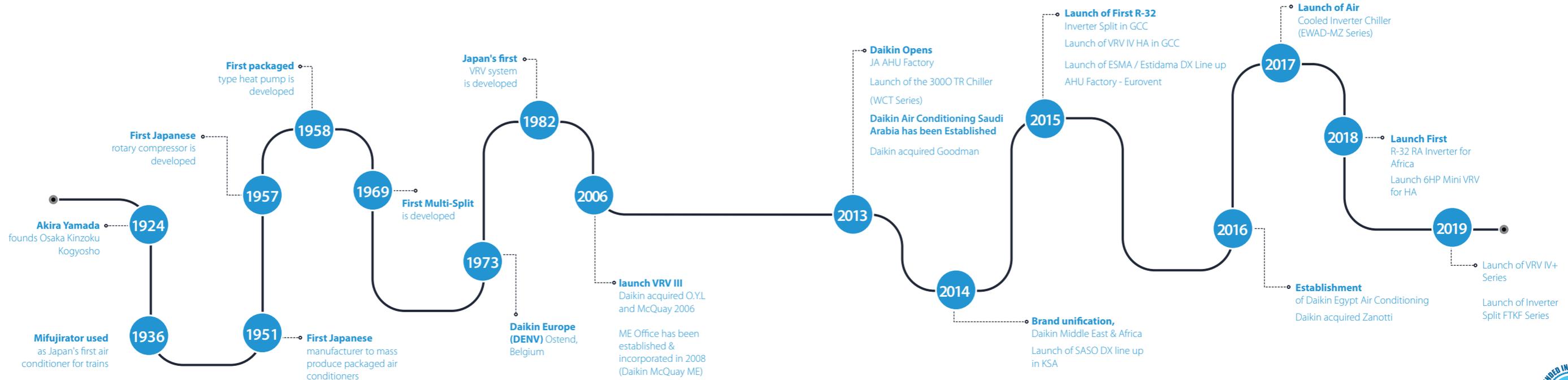


Experts Through

EXPERIENCE

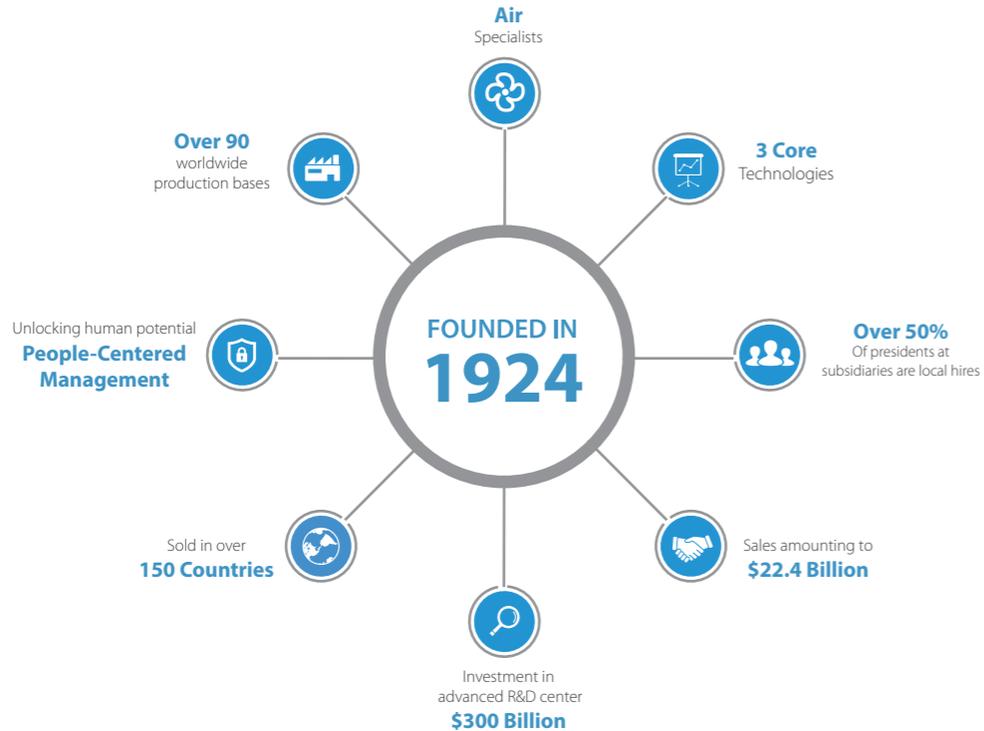


Milestones of Daikin's HISTORY





Daikin at a **GLANCE**



Product Development Bases **WORLDWIDE**

Production is being performed at over 90 production bases worldwide to meet a wide range of individual needs and preferences-for now and in the future.

OVER **90**

WORLDWIDE PRODUCTION BASES



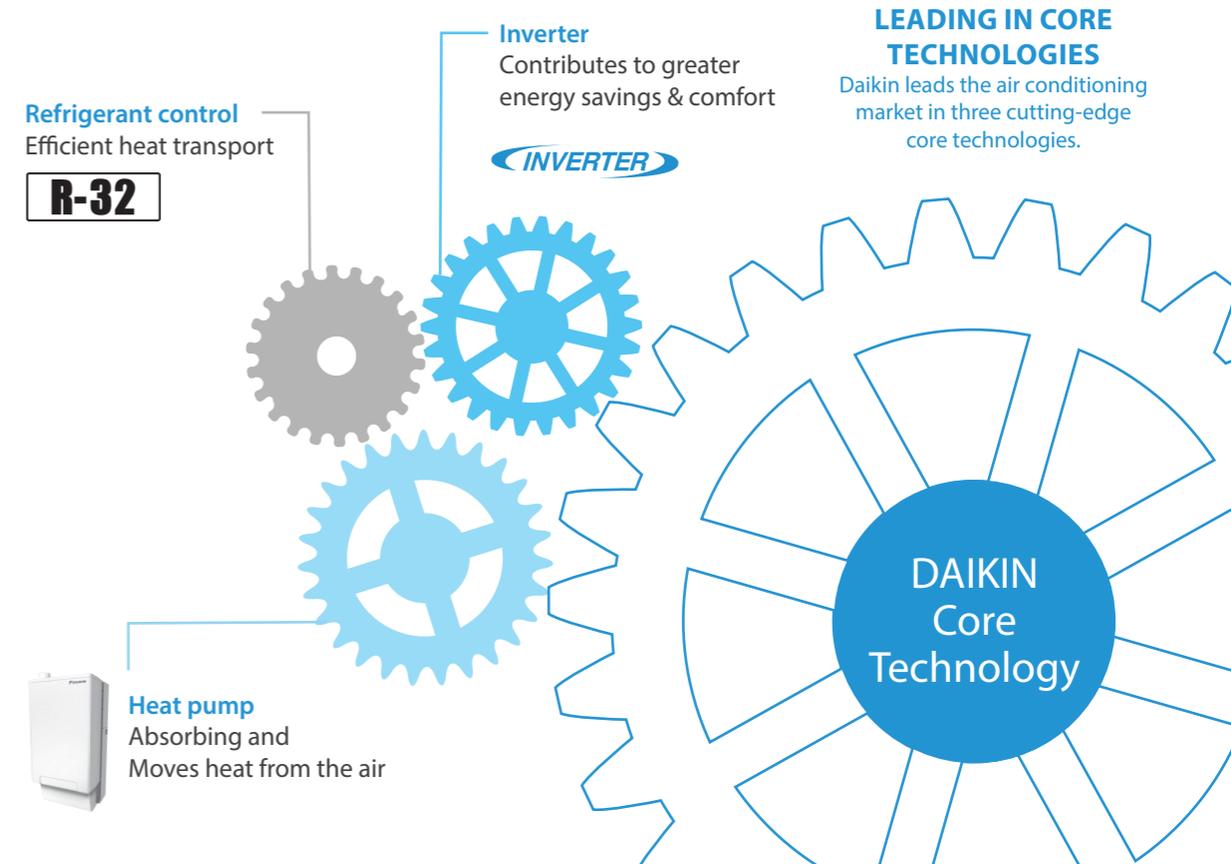
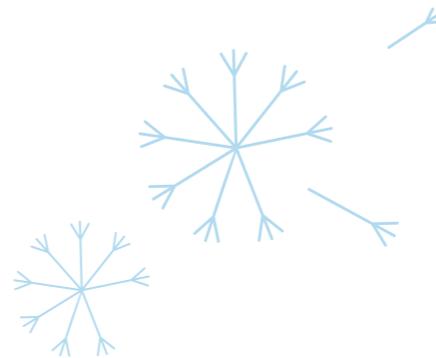
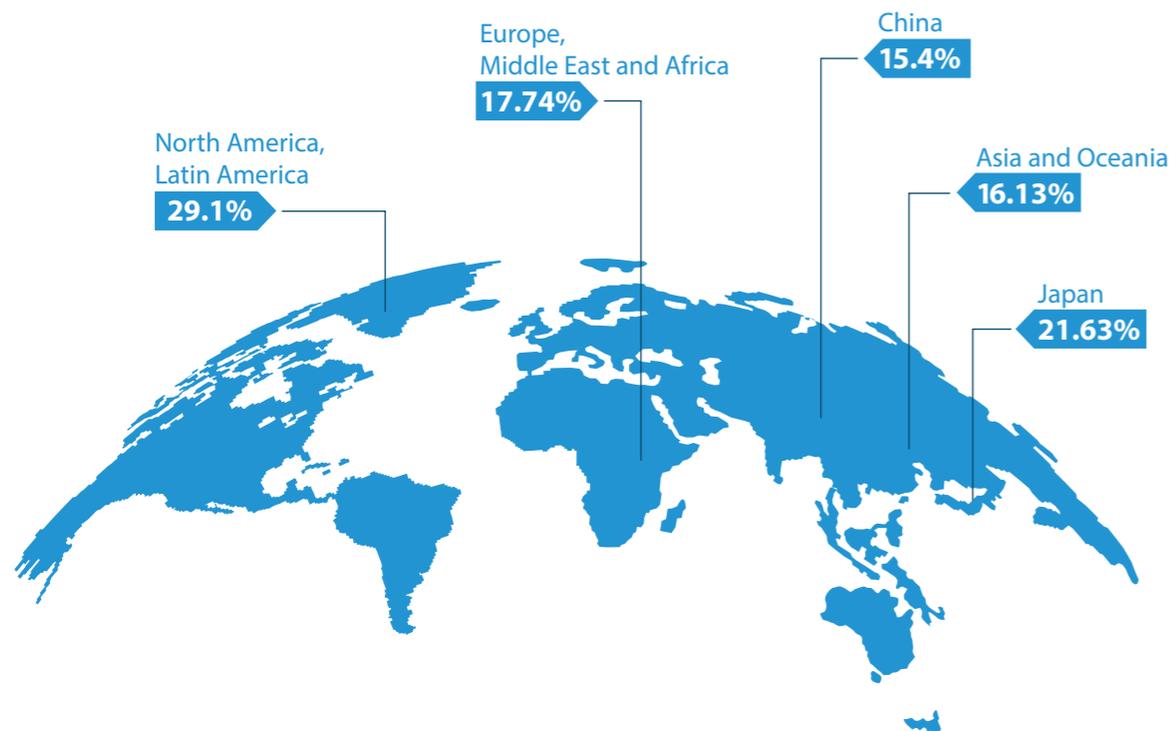


Daikin products are used in more than **150 COUNTRIES**
WORLDWIDE

Wherever you are in the world, regardless of region, season or culture, we ensure that your home, office or business gets the highest quality of air and comfort with our top-of-the-line products and total solutions.



Consolidated Sales by region **FY2018**





INVEST IN

Innovations & New Technologies

Daikin has invested \$300 million for the construction of the Technology and Innovation Center.





Invest **IN**
Innovation & **NEW TECHNOLOGIES**



Home to over 700 engineers working under the concept of bringing together people and technologies from around the world for Daikin style collaborative creation.



Zero-emission building



Daikin Group's core facility for global innovation and development

People-Centered Management
76,484 people supporting **YOU**





The Daikin

ADVANTAGE



We are the only air conditioning company that specializes in the manufacture of all the components of our air conditioning system including refrigerants.





Handle any space anywhere from **10M2 TO ∞**

We support all project sizes -
From the smallest villa to the tallest tower

Factory

District

Villa

Hospital

Tower

Stadium





Product LINEUP

DX Indoor Unit	Indoor Series		Product Picture	Type	Cooling Capacity Class TMBH (Nominal)								
					18	20	24	28	30	36	40	45	48
Wall Mounted	FTXM-PVMK			Heat Pump	■		■	■					
	FTKM-PVMK			Cooling	■		■	■					
Ducted Split	FBQ-EAVAK			Heat Pump		■	■			■		■	■
Cassette	FCQ-EAVAK			Heat Pump		■	■			■		■	

Rooftop Packaged units & Indoor Series		Product Picture	Type	Cooling Capacity Class TMBH (Nominal)								
				36	46	57	72	90	102	180	300	
Rooftop Series	DP15CH		Cooling	■	■	■						
	DPCC		Cooling					■			■	■

VRV Air Cooled	Series	Product Picture	6	8	10	12	14	16	18	20	22	24	26	28	30	32	34	36	38	40	42	44	46	48
Cooling Capacity (TR) T1			15.3	22.4	28.0	33.5	40.0	45.0	50.4	55.9	61.5	67.4	73.5	78.5	85.0	90.0	95.4	100.9	107.4	173.0	118.0	123.5	130.0	135.0
Air Cooled Heat Pump	RXYTQ-T7YF		■	■	■	■	■	○	○	○	○	○	○	○	○	○	○	○	○	○	○	○	○	○
	RXYSQ-6TMYFK		■																					

■ R-410A

■ R-32

○ Multi/Free Combination

Product LINEUP

VRV IV Indoor Unit	Series	Product Picture	15	20	25	32	40	50	63	71	80	100	125	140	200	250
Cooling Capacity (TR)			1.7	2.2	2.8	3.6	4.5	5.6	7.1	8	9	11.2	14	16	22.4	28
Cassette	FXFQ-B			■	■	■	■	■	■		■	■	■			
	FXZQA		■	■	■	■	■	■								
Concealed Ceiling Duct	FXDQA		■	■	■	■	■	■								
	FXSQA		■	■	■	■	■	■		■	■	■	■			
	FXMQP7							■	■		■	■	■			
	FXMQMA/PVE														■	■
Wall Mounted	FXAQMER1						■	■	■							
	FXAQ-PVE			■	■	■										
Ceiling Suspended	FXHQA					■			■			■				
Floor Standing	FXLQP			■	■	■	■	■	■							
	FXNQ-A			■	■	■	■	■	■							



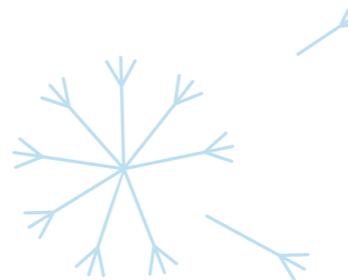


Product RANGE

Water cooled screw chillers	Product Picture	Cooling Capacity Class TMBH (Nominal)							
		200	600	1000	1400	1800	2200	2600	3000
EWWD VZ		[Bar chart showing capacity range from 200 to 3000 TR]							

Air cooled screw chillers	Product Picture	Cooling Capacity Class TMBH (Nominal)											
		50	100	150	200	250	300	350	400	450	500	550	600
EWAD C6 (SCREW) 200 - 590 TR		[Bar chart showing capacity range from 200 to 590 TR]											
EWAD M6C 100 - 593 TR		[Bar chart showing capacity range from 100 to 593 TR]											
EWAD MZ 100 - 320 TR		[Bar chart showing capacity range from 100 to 320 TR]											
AMZ / AGZ 30 - 240 TR		[Bar chart showing capacity range from 30 to 240 TR]											
AWV 180 - 550 TR		[Bar chart showing capacity range from 180 to 550 TR]											

Water cooled centrifugal chillers	Product Picture	Cooling Capacity Class TMBH (Nominal)															
		200	400	600	800	1000	1200	1400	1600	1800	2000	2200	2400	2600	2800	3000	3200
WMC / WME (MAGNETIC BEARING) 1500 (KSA)		[Bar chart showing capacity range from 200 to 1500 TR]															
WSC 200 - 1250 TR		[Bar chart showing capacity range from 200 to 1250 TR]															
WTC 1200 - 1250 TR		[Bar chart showing capacity range from 1200 to 1250 TR]															
WDC 400 - 2500 TR		[Bar chart showing capacity range from 400 to 2500 TR]															
WCC 1200 - 2700 TR		[Bar chart showing capacity range from 1200 to 2700 TR]															
WCT 2500 - 3200 TR		[Bar chart showing capacity range from 2500 to 3200 TR]															



Product RANGE

Chilled Water Fan Coil Unit	Product Picture	Cooling Capacity Class TMBH (Nominal)																	
		200	300	400	500	600	700	800	900	1000	1200	1400	1600	1800	2000	2500	3000	4000	4600
FWW-C/F		[Bar chart showing capacity range from 200 to 2500 TR]																	
EWV-H		[Bar chart showing capacity range from 200 to 1400 TR]																	
FUW-A		[Bar chart showing capacity range from 800 to 2500 TR]																	
FWC-C		[Bar chart showing capacity range from 300 to 1600 TR]																	
FUD		[Bar chart showing capacity range from 1000 to 3000 TR]																	
FEW		[Bar chart showing capacity range from 500 to 1400 TR]																	
FWW		[Bar chart showing capacity range from 200 to 400 TR]																	

Air Handling Units	Product Picture	Cooling Capacity Class TMBH (Nominal)														
		300	650	1000	5000	10000	15000	20000	25000	30000	35000	40000	50000	53000	60000	70000
D-AHU		[Bar chart showing capacity range from 300 to 83000 TR]														
DDM-AHU		[Bar chart showing capacity range from 300 to 60000 TR]														



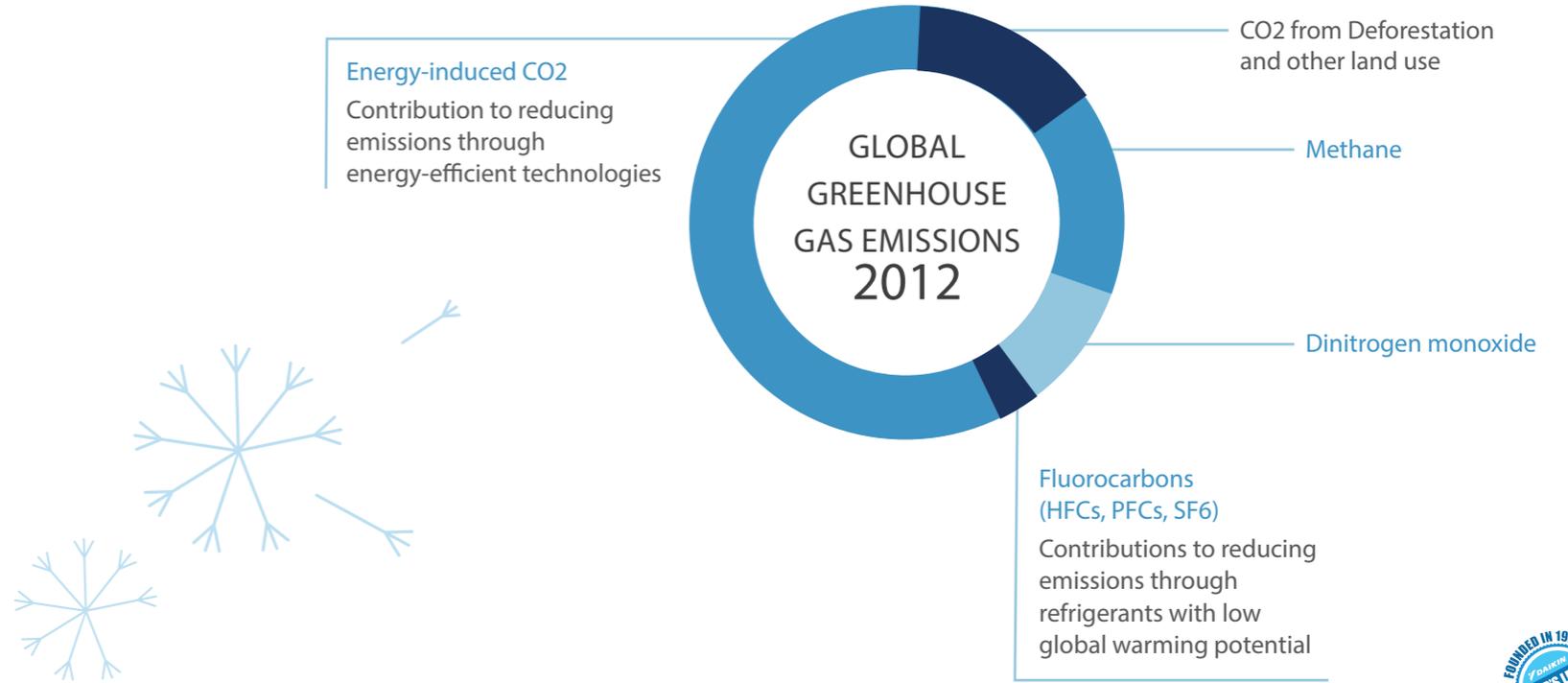


Environmental VISION 2050

Daikin formulated Environmental Vision 2050, the aim of which is to contribute to solving increasingly serious global environmental problems over the long term. With the aim of reducing to zero the CO2 emissions caused by our business activities and our products and services, we set targets and implement measures every five years under our fusion strategic management plans.

We will reduce the CO2 emissions generated throughout the entire life cycle of our products. Furthermore, we will create solutions that link society and customers as we work with stakeholders to reduce CO2 emissions to zero.

Using IoT and AI and open solutions, we will meet the world's needs for air solutions by providing safe and healthy air environments while at the same time contributing to solving global environmental problems.





Daikin SAUDI ARABIA

Head Office Riyadh -Saudi Arabia

Sales

- Dealer Development
- Projects
- Consulting
- Application
- Customer Service



Product Planning

- Marketing
- Product Marketing



Support

- Supply Chain & Logistics
- HR-IT-Finance
- Corporate Planning



Service & After Sales Support

- Service Center
- Spare Parts Warehouse
- Training Academy
- Customer After Sale Care



Service CAPABILITIES



Training and Development



Spare Parts Inventory



24/7 Support



Skilled Applied Products Technicians

SERVICES OFFERED:

- Annual Maintenance Agreements-Repairs & Overhauls
- Onsite repairs
- Compressor rebuilding of Various Types Upgrades

SPECIAL SERVICES- NDT:

- VRV Project Management
- Training & Development
- Spare parts Support



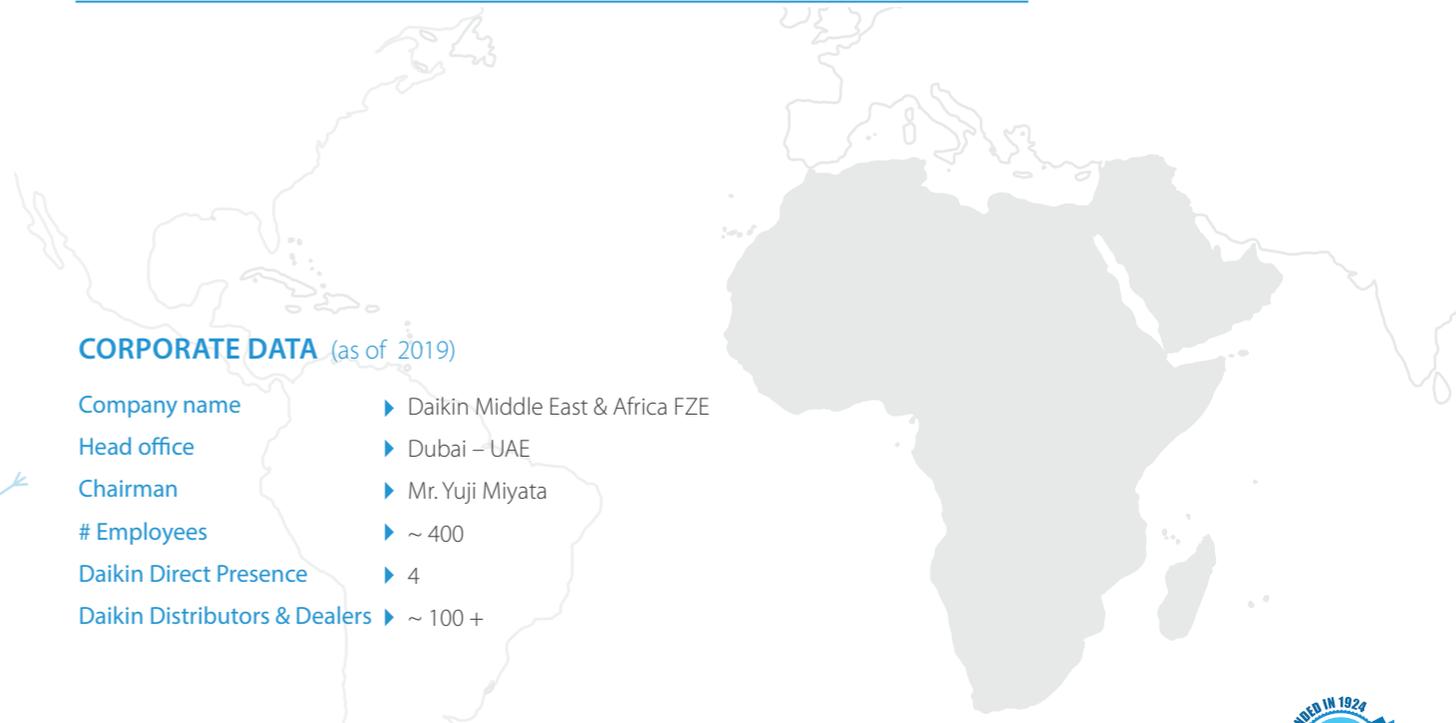


Compliance & REGULATIONS

Daikin adheres to national regulations and follows the internationally recognized certification programs

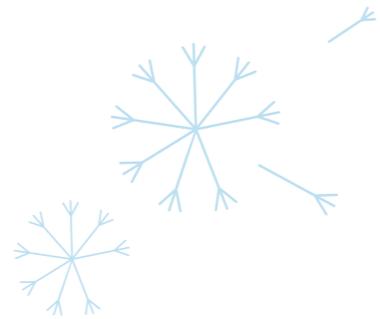


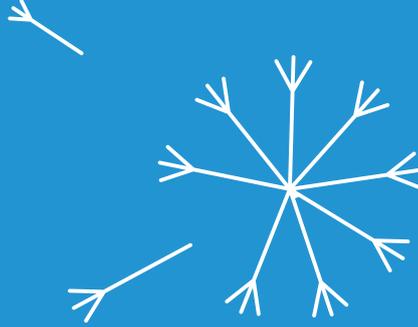
Daikin MIDDLE EAST & AFRICA



CORPORATE DATA (as of 2019)

- Company name ▶ Daikin Middle East & Africa FZE
- Head office ▶ Dubai – UAE
- Chairman ▶ Mr. Yuji Miyata
- # Employees ▶ ~ 400
- Daikin Direct Presence ▶ 4
- Daikin Distributors & Dealers ▶ ~ 100 +





DAIKIN AIR CONDITIONING SAUDI ARABIA LLC.

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Jeddah: Al Rawdah | Prince Saud Al Faisal Street | Al Taher Tower | 6th Floor | Tel: +966 22 288 5057

Dammam: Ash Shati Ash Sharqi | Prince Mohammed bin Fahad Street | Tel: +966 13 808 1312

Customer Call Center: 800 11 10909 | info@daikin-ksa.com | www.daikin-ksa.com

Follow us @DaikinSaudi



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